INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION

30 SEPTEMBER 2016 (UNAUDITED)



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## REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF GULF INSURANCE GROUP K.S.C.P.

### Introduction

We have reviewed the accompanying interim condensed consolidated statement of financial position of Gulf Insurance Group K.S.C.P. (the "Parent Company") and its subsidiaries (collectively the "Group") as at 30 September 2016, and the related interim condensed consolidated statement of income and interim condensed consolidated statement of comprehensive income for the three and nine months period then ended, and the related interim condensed consolidated statement of changes in equity and interim condensed consolidated statement of cash flows for the nine months period then ended. The management of the Parent Company is responsible for the preparation and presentation of this interim condensed consolidated financial information in accordance with International Accounting Standard 34 Interim Financial Reporting ("IAS 34"). Our responsibility is to express a conclusion on this interim condensed consolidated financial information based on our review.

## Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial information is not prepared, in all material respects, in accordance with International Accounting Standard 34.

## Report on Other Legal and Regulatory Requirements

Furthermore, based on our review, the interim condensed consolidated financial information is in agreement with the books of account of the Parent Company. We further report that, to the best of our knowledge and belief, we have not become aware of any violations of the Companies Law No. 1 of 2016, and its Executive Regulations, or of the Parent Company's Memorandum of Incorporation and Articles of Association, as amended, during the nine months period ended 30 September 2016 that might have had a material effect on the business of the Parent Company or on its financial position.

WALEED A. AL OSAIMI LICENCE NO. 68 A EY

AL AIBAN, AL OSAIMI & PARTNERS

DR. SAUD HAMAD AL-HUMAIDI

LICENSE NO. 51 A

OF DR. SAUD HAMAD AL-HUMAIDI & PARTNERS MEMBER OF BAKER TILLY INTERNATIONAL

2 November 2016 Kuwait

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

Period ended 30 September 2016

service conditions of september 2010		3 months ended	30 September	9 months endea	! 30 September
		2016	2015	2016	2015
D	Notes	KD	KD	KD	KD
Revenue: Premiums written		54.165.403	50.202.052		
Reinsurance premiums ceded		54,165,483 (33,472,732)	58,393,073	152,677,604	144,835,236
Allower to the second s		(33,472,732)	(28,124,175)	(76,507,211)	(66,529,935)
Net premiums written		20,692,751	30,268,898	76,170,393	78,305,301
Movement in unearned premiums reserve		(1,532,427)	(6,787,581)	2,216,533	(2,359,304)
Movement in life mathematical reserve		3,255,106	3,930,570	(4,396,266)	(3,999,189)
Net premiums earned		22,415,430	27,411,887	73,990,660	71,946,808
Commission received on ceded reinsurance		3,194,845	3,472,275	11,121,437	10,189,056
Policy issuance fees		644,638	777,693	2,627,304	2,645,589
Net investment income from designated life Insurance	3	333,601	(896,497)	644,156	446,037
		26,588,514	30,765,358	88,383,557	85,227,490
Expenses:					
Claims incurred		15,637,006	19,722,863	E0 964 140	52 661 002
Commission and discounts		2,101,792	2,243,762	50,864,149 8,043,430	52,661,882 6,105,878
Increase / decrease in incurred but not			2,2 13,702	0,043,430	0,105,878
reported reserve  Maturity and cancellations of life insurance		268,000	(228,152)	268,000	(228,152)
policies		429,976	497,715	1,593,279	1,769,144
General and administrative expenses		5,328,746	6,118,640	16,118,241	15,365,675
		23,765,520	28,354,828	76,887,099	75,674,427
Net underwriting income		2,822,994	2,410,530	11,496,458	9,553,063
Net investment income	3	2,191,195	(626,404)	6,850,463	2,954,931
Finance costs		(117,026)	(145,157)	(731,984)	(511,457)
Share of results of associates		487,745	4,656,883	974,791	6,306,007
Net sundry income		141,500	148,972	391,324	387,915
		5,526,408	6,444,824	18,981,052	18,690,459
Other charges:					
Unallocated general and administrative expenses		(1.404.602)	(1.050.400)		
		(1,404,692)	(1,958,408)	(5,673,037)	(5,419,516)
PROFIT FOR THE PERIOD BEFORE CONTRIBUTION TO					
KUWAIT FOUNDATION FOR THE					
ADVANCEMENT OF SCIENCES					
(KFAS), NATIONAL LABOUR					
SUPPORT TAX (NLST) AND ZAKAT Contribution to KFAS		4,121,716	4,486,416	13,308,015	13,270,943
NLST		(108,936)	(39,444)	(212,916)	(136,263)
Zakat		(47,415) (23,575)	(93,267) (7,257)	(161,178)	(242,468)
DRODER DOD EVEL				(61,458)	(38,355)
PROFIT FOR THE PERIOD  Attributable to:		3,941,790	4,346,448	12,872,463	12,853,857
Equity holders of the Parent Company		3,430,759	3,748,903	10,564,417	11 224 042
Non-controlling interests		511,031	597,545	2,308,046	11,234,843 1,619,014
		3,941,790	4,346,448	12,872,463	12,853,857
BASIC AND DILUTED EARNINGS PER					,500,557
SHARE ATTRIBUTABLE TO					
<b>EQUITY HOLDERS OF THE PARENT</b>	1927				
COMPANY	4	19.16 fils	20.92 fils	58.99 fils	62.67 fils

The attached notes 1 to 9 form part of this interim condensed consolidated financial information.

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

Period ended 30 September 2016

		3 months ended	30 September	9 months ended 3	30 September
		2016	2015	2016	2015
	Note	KD -	KD	KD	KD
Profit for the period		3,941,790	4,346,448	12,872,463	12,853,857
Other comprehensive income: Items that are or may be subsequently reclassified to interim condensed consolidated statement of income: Net unrealised gain (loss) on investments					
available for sale  Net realised gain transferred to statement of income on sale of investments		203,750	(1,531,019)	(411,995)	(3,052,186)
available for sale Impairment loss on investments available	3	(144,867)	(260,997)	(903,912)	(566,414)
for sale Share of other comprehensive income of	3	127,380	198,301	499,260	379,303
associates Exchange differences on translation of		(64,033)	(35,385)	17,725	9,655
foreign operations		(55,003)	(622,379)	(2,227,116)	(85,510)
Other comprehensive income (loss) for the period		67,227	(2,251,479)	(3,026,038)	(3,315,152)
Total comprehensive income for the period		4,009,017	2,094,969	9,846,425	9,538,705
Attributable to:					
Equity holders of the Parent Company		3,497,986	1,497,424	7,538,379	7,919,691
Non-controlling interests		511,031	597,545	2,308,046	1,619,014
		4,009,017	2,094,969	9,846,425	9,538,705

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

At 30 September 2016

ASSETS Property and equipment Investments in associates Goodwill Financial instruments: Investments held to maturity	Notes	30 September 2016 KD 17,016,126 39,238,029 14,093,553 31,643,221	(Audited) 31 December 2015 KD 16,730,834 39,633,670 12,931,332 25,880,471	30 September 2015 KD 16,913,606 39,324,682 12,934,579 23,267,724
Debt securities (loans) Investments available for sale Investments carried at fair value through income statement Loans secured by life insurance policies Premiums and insurance balances receivable Reinsurance recoverable on outstanding claims Properties held for sale Other assets Time deposits Cash and cash equivalents	5	20,528,172 16,713,408 24,972,345 1,565,935 59,219,246 39,592,708 3,236,416 20,973,582 35,205,590 41,885,319	18,047,621 21,806,598 25,864,826 1,347,099 62,205,924 42,838,901 3,532,554 18,971,114 34,660,920 43,972,593	23,207,724 17,781,312 27,932,372 19,507,974 1,385,502 58,861,325 44,433,137 3,806,630 17,891,921 32,557,795 65,135,231
TOTAL ASSETS		365,883,650	368,424,457	381,733,790
LIABILITIES AND EQUITY				
LIABILITIES Liabilities arising from insurance contracts: Outstanding claims reserve (gross) Unearned premiums reserve (net) Life mathematical reserve (net) Incurred but not reported reserve (net)		89,711,467 32,013,414 26,336,950 1,918,000	97,460,110 34,462,862 21,943,942 1,650,000	96,173,645 39,629,736 25,698,793 2,202,235
Total liabilities arising from insurance contracts Premiums received in advance Insurance payable Other liabilities Bank overdraft	5	149,979,831 4,117,815 61,365,231 23,295,806 15,364,944	155,516,914 3,946,431 49,180,466 22,389,159 26,381,565	163,704,409 3,573,140 49,210,609 24,801,185 32,885,412
TOTAL LIABILITIES		254,123,627	257,414,535	274,174,755
EQUITY ATTRIBUTABLE TO THE EQUITY HOLDERS OF THE PARENT COMPANY				
Share capital Share premium Treasury shares Treasury shares reserve Statutory reserve Voluntary reserve Other reserve Cumulative changes in fair values Foreign currency translation adjustments Revaluation reserve Retained earnings		18,703,913 3,600,000 (4,149,394) 2,051,215 18,574,076 22,527,489 (3,062,725) (1,192,017) (6,246,235) 2,559,760 36,577,066	18,703,913 3,600,000 (4,136,617) 2,051,215 18,574,076 22,527,489 (3,061,226) (393,095) (4,019,119) 2,559,760 33,176,581	18,703,913 3,600,000 (4,052,215) 2,051,215 17,081,913 21,035,326 (3,057,586) (1,160,907) (3,971,346) 2,559,760 33,306,543
Equity attributable to the equity holders of the Parent Company		89,943,148	89,582,977	86,096,616
Non-controlling interests  TOTAL FOLUTY		21,816,875	21,426,945	21,462,419
TOTAL EQUITY		111,760,023	111,009,922	107,559,035
TOTAL LIABILITIES AND EQUITY		365,883,650	368,424,457	381,733,790

Khaled Saoud Al-Hassan Chief Executive Officer

The attached notes 1 to 9 form part of this interim condensed consolidated financial information.

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) Period ended 30 September 2016

Attributable to equity holders of the Parent Company	Treasury Share Statutory Voluntary Other changes in translation Revaluation Retained Sub controlling Total reserve reserve fair values adjustments reserve earning total interests equity  KD K	2.051,215 18,574,076 22,527,489 (3,061,226) (393,095) (4,019,119) 2,559,760 33,176,581 89,582,977 21,426,945 111,009,922  - 10,564,417 10,564,417 2,308,046 12,872,463  - (798,922) (2,227,116) - (3,026,038) - (3,026,038)	(798,922) (2,227,116) - 10,564,417 7,538,379 2,308,046 9,846,425	. (7.	(17,71) - (17,71) (17,99)		2,051,215 18,574,076 22,527,489 (3,062,725) (1,192,017) (6,246,235) 2,559,760 36,577,066 89,943,148 21,816,875 111,760,023
			(2,227,116)	ř	1	ï	1
	Cumulative changes in fair values KD	(393,095)	(798,922)	ř	1 1.	,	(1,192,017)
arent Company	Other reserve KD	(3,061,226)	,	ī	- (1,499)	1	(3,062,725)
holders of the P	Voluntary reserve KD	22,527,489		L	1 116	ı	22,527,489
utable to equity	Statutory reserve KD	18,574,076		E	i   30	1	18,574,076
Attrib	Treasury share reserve KD	2,051,215		t	1 (1)	1	2,051,215
	Treasury shares KD	(4,136,617)	-		(11,411)		(4,149,394)
	Share premium KD	3,600,000		ı	i (14)		3,600,000
	Share capital KD	18,703,913		T.	1 11	t s	18,703,913
		Balance at 1 January 2016 (Audited) Profit for the period Other comprehensive loss	Total comprehensive (loss) income for the period	Dividends for 2015 (Note 1) Purchase of treasury	Shares Change in ownership of a subsidiary	Non-controlling interest arising on acquisition of a subsidiary Dividends to non-	controlling interests  Balance at 30 September 2016

The attached notes 1 to 9 form part of this interim condensed consolidated financial information.

Gulf Insurance Group K.S.C.P. and Subsidiaries

INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

Period ended 30 September 2016

	Total equity KD	101,858,444	(3,315,152)		9,538,705 (5,915,179)	(84,510)	(2,860)	3,336,764	(1,172,329)	107,559,035
	Non- controlling interests KD	17,678,970	ı		1,619,014	ĭ	1	3,336,764	(1,172,329)	21,462,419
	Sub total KD	84,179,474 11,234,843	(3,315,152)		7,919,691 (5,915,179)	(84,510)	(2,860)	1	STS.	86,096,616
	Retained earning KD	27,986,879	¥:		11,234,843 (5,915,179)	1	T	1	1	33,306,543
	Revaluation reserve KD	2,559,760	K		1 1	ţ	į	1	1	2,559,760
	Foreign currency translation adjustments	(3,885,836)	(85,510)		(85,510)	1	,	ij	1	(3,971,346)
v	Cumulative changes in fair values KD	2,068,735	(3,229,642)		(3,229,642)	£		£	1	(1,160,907)
Parent Compan	Other reserve KD	(3,054,726)	•		1 1	r	(2,860)	ť	1	(3,057,586)
Attributable to equity holders of the Parent Company	Voluntary reserve KD	21,035,326			1.1	×	ı	I	'	21,035,326
butable to equit	Statutory reserve KD	17,081,913			1 1	)	ī.	T	1	17,081,913
Attri	Treasury share reserve KD	2,051,215	1		c t	J	r	j.	L	2,051,215
	Treasury shares KD	(3,967,705)	-		t t	(84,510)	c	ä		(4,052,215)
	Share premium KD	3,600,000			1 (	i	30	ì	t	3,600,000
	Share capital KD	18,703,913	-		, ,	ī	1	ī		18,703,913
		Balance at 1 January 2015 (Audited) Profit for the period Other comprehensive	SSOI	Total comprehensive (loss) income for the	period Dividends for 2014 Purchase of treasury	shares Change in ownership of	a subsidiary  Non-controlling interest arising on acquisition of	a subsidiary Dividends to non-	controlling interests	Balance at 30 September 2015

The attached notes 1 to 9 form part of this interim condensed consolidated financial information.

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

Period ended 30 September 2016

		9 months ende	d 30 September
		2016	2015
	Notes	KD	KD
OPERATING ACTIVITIES Profit for the period before contribution to KFAS, NLST and Zakat Adjustments for:		13,308,015	13,270,943
Depreciation		854,648	682,129
Net investment income	3	(7,993,879)	(3,780,271)
Finance costs		731,984	(3,760,271)
Impairment loss on investments available for sale	3	499,260	379,303
Share of results of associates		(974,791)	(6,306,007)
		6,425,237	4,246,097
Changes in operating assets and liabilities:		0,423,237	4,240,097
Investments carried at fair value through income statement		1,162,507	(174,157)
Premiums and insurance balances receivable		3,045,428	(8,166,448)
Reinsurance recoverable on outstanding claims		3,277,816	6,427,551
Property held for sale		-	53,723
Other assets		(1,573,970)	(4,219,753)
Liabilities arising from insurance contracts		(5,818,062)	2,665,072
Premiums received in advance		171,384	2,811,696
Insurance payable		12,137,469	3,519,184
Other liabilities		902,178	(1,479,091)
Cash from operations		19,729,987	5,683,874
Paid to KFAS		-	(88,519)
Paid to NLST		(198,783)	(174,881)
Paid to directors		-	(155,000)
Net cash from operating activities		19,531,204	5,265,474
INVESTING ACTIVITIES			
Purchase of property and equipment		(1.220.452)	(1.050.050)
Proceeds from sale of property and equipment		(1,330,452)	(1,279,359)
Proceeds from property held for sale		304,439	496,975
Net movement of investments available for sale		296,138	4 105 770
Purchase of investment in associate		4,681,194 -	4,195,779 (6,312,716)
Net movement of debt securities (loans)		(2,480,551)	(6,048,164)
Net movement of investments held to maturity		(5,762,750)	(708,927)
Movement in time deposits		(544,670)	(8,992,257)
Loans secured by life insurance policies		(218,836)	(119,349)
Dividends income received		1,293,962	1,857,314
Dividends received from associates		1,046,440	1,436,132
Interest received		4,134,453	3,866,796
Acquisition of a subsidiary, net of cash acquired		(853,998)	(5,794,481)
Net cash from (used in) investing activities		565,369	(17,402,257)
TIMANONIC ACTIVITIES			
FINANCING ACTIVITIES			
Purchase of treasury shares		(12,777)	(84,510)
Dividends paid		(7,163,932)	(5,915,179)
Transfer to other reserve		(1,499)	-
Dividends to non-controlling interests		(2,042,590)	(1,172,329)
Net cash used in financing activities		(9,220,798)	(7,172,018)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENT	re	10 075 755	(10.200.021)
Net foreign exchange difference		10,875,775	(19,308,801)
Cash and cash equivalents at 1 January		(1,946,428) 17,591,028	(85,510) 51,644,130
1			
CASH AND CASH EQUIVALENTS AT 30 SEPTEMBER	5	26,520,375	32,249,819

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

At 30 September 2016

## 1 ACTIVITIES

The interim condensed consolidated financial information of Gulf Insurance Group K.S.C.P. (the "Parent Company") and its subsidiaries (the "Group") were authorised for issue by the Board of Directors on 2 November 2016. The general assembly meeting of the Parent Company's shareholders held on 28 March 2016 approved the consolidated financial statements for the year ended 31 December 2015 and approved the proposed distribution of cash dividends of 40 fils per share (2015: 33 fils per share).

The Parent Company is a Kuwaiti Shareholding Company incorporated in the State of Kuwait in accordance with the Amiri Decree No. 25 of 9 April 1962, and is listed on the Kuwait Stock Exchange. The address of the Parent Company's registered office is Khaled Ibn Al-Waleed Street, KIPCO Tower, Floor No 42, Office No 1 & 2, Sharq, Kuwait City P.O. Box 23982 Safat, 13100 State of Kuwait. The Parent Company's objectives include all types of insurance, indemnities, compensations and investing its capital and assets in various financial and real estate investments, both locally and abroad.

The Parent Company is 44.04% (31 December 2015: 44.04% and 30 September 2015: 44.04%) owned by Kuwait Project Company Holding K.S.C.P. and 41.42% (31 December 2015: 41.42% and 30 September 2015: 41.42%) by Fairfax Financial Holding Limited as at 30 September 2016.

The new Companies Law No. 1 of 2016 was issued on 24 January 2016 and was published in the Official Gazette on 1 February 2016 cancelled the Companies Law No 25 of 2012, and its amendments. According to article No. 5, the new Law will be effective retrospectively from 26 of November 2012. The new Executive Regulations of Law No. 1 of 2016 was issued on 12 July 2016 and was published in the Official Gazette on 17 July 2016 which cancelled the Executive Regulations of Law No. 25 of 2012.

## 2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

The interim condensed consolidated financial information of the Group is prepared in accordance with International Accounting Standard (IAS 34) *Interim Financial Reporting*.

The accounting policies used in the preparation of the interim condensed consolidated financial information are consistent with those used in the preparation of the annual consolidated financial statements for the year ended 31 December 2015.

Amendments to IFRS which are effective for annual accounting periods starting from 1 January 2016 did not have any material impact on the accounting policies, financial position or performance of the Group.

The interim condensed consolidated financial information does not contain all information and disclosures required for full financial statements prepared in accordance with the IFRS. In the opinion of management, all adjustments consisting of normal recurring accruals considered necessary for a fair presentation have been included. Operating results for the nine months period ended 30 September 2016 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2016.

The interim condensed consolidated financial information is presented in Kuwaiti Dinars (KD).

During the period, the Group acquired equity interest of 90% in Gulf Sigorta A.Ş., a company incorporated in Turkey and engaged in non-life insurance, for a consideration of KD 2,331,685. Having obtained control, the Group consolidated Gulf Sigorta A.Ş. from 1 July 2016. Gulf Sigorta A.Ş. has been consolidated based on the provisional values assigned to the identifiable assets and liabilities as on the acquisition date and the management is in the process of determining the fair values of assets acquired and liabilities assumed. Provisional goodwill recorded amounts to KD 1,162,221.

## Gulf Insurance Company K.S.C. and Subsidiaries

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

At 30 September 2016

## 3 NET INVESTMENT INCOME (LOSS)

	3 month 30 Sept		9 months 30 Sept	
	2016	2015	2016	2015
	KD	KD	KD	KD
Net realised gain on sale of investments				
available for sale	144,867	260,997	903,912	566,414
Realised gain on sale of investments at fair		150	,	
value through income statement	122,614	6,556	291,227	302,275
Unrealised gain (loss) on investments at fair			19 MAN 2018 2 MAN 2018	<b>,</b>
value through income statement	340,456	(1,199,992)	(21,202)	(832,895)
Dividend income	89,193	148,932	1,688,027	1,857,314
Interest on investments held to maturity	804,953	389,069	1,663,650	1,212,810
Interest on debt securities (loans)	289,373	343,962	1,025,174	843,325
Interest on time and call deposits	408,179	828,723	1,445,628	1,810,661
Foreign exchange gain (loss)	440,989	(60,008)	1,014,498	416,513
Other investment income	195,169	-	490,907	214,484
Impairment loss on investments available				
for sale	(127,380)	(198,301)	(499,260)	(379,303)
Other investment expenses	(183,617)	(2,042,839)	(507,942)	(2,610,630)
	2,524,796	(1,522,901)	7,494,619	3,400,968

Net investment income (loss) is presented in the interim condensed consolidated statement of income as follows:

	3 month 30 Sept		9 months ended 30 September	
_	2016	2015	2016	2015
	KD	KD	KD	KD
Net investment income (loss) from designated life Insurance	333,601	(896,497)	644,156	446,037
Net investment income	2,191,195	(626,404)	6,850,463	2,954,931
	2,524,796	(1,522,901)	7,494,619	3,400,968

## 4 BASIC AND DILUTED EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY

Basic and diluted earnings per share are calculated by dividing profit for the period attributable to equity holders of the Parent Company by the weighted average number of ordinary shares, less treasury shares, outstanding during the period.

	E. W. CONT CO. C. C.	hs ended otember		hs ended tember
Profit attributable to equity holders of the	2016 KD	2015 KD	2016 KD	2015 KD
Parent Company	3,430,759	3,748,903	10,564,417	11,234,843
Weighted average number of shares, less	Shares	Shares	Shares	Shares
treasury shares outstanding during the period	179,082,651	179,235,724	179,039,038	179,274,591
Basic and diluted earnings per share	19.16 fils	20.92 fils	58.99 fils	62.67 fils

## Gulf Insurance Company K.S.C. and Subsidiaries

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

At 30 September 2016

## 5 CASH AND CASH EQUIVALENTS

Cash and cash equivalents included in the interim condensed consolidated statement of cash flows include the following balances:

	30 September 2016 KD	(Audited) 31 December 2015 KD	30 September 2015 KD
Bank balances and cash	11,991,257	10,025,885	11,153,464
Short term and call deposits	29,894,062	33,946,708	53,981,767
Cash and cash equivalents in the interim condensed consolidated statement of financial position Bank overdraft	41,885,319	43,972,593	65,135,231
	(15,364,944)	(26,381,565)	(32,885,412)
Cash and cash equivalents in the interim condensed consolidated statement of cash flows	26,520,375	17,591,028	32,249,819

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

At 30 September 2016

## 6 SEGMENT INFORMATION

For the management purpose the Group operates in two segments, general risk insurance and life and medical insurance; there are no inter-segment transactions. The following are the details of these two segments:

## a) Segmental interim condensed consolidated statement of income:

			General ris.	risk insurance			T	Life and medical	al	
	Marine and				General		Life	Medical		
	aviation KD	Property KD	Motor KD	Engineering KD	accidents KD	Sub-total KD	insurance KD	insurance KD	Sub-total KD	Total KD
Nine months ended 30 September 2016 Segment revenue	3,209,831	4,655,247	33,463,060	3,468,508	4,792,261	49,588,907	13,606,558	25,188,092	38,794,650	88,383,557
Segment results (net underwriting income)	1,418,988	1,863,421	930,795	1,504,569	1,917,547	7,635,320	1,647,680	2,213,458	3,861,138	11,496,458
Nine months ended 30 September 2015 Segment revenue	3,186,770	4,469,892	30,926,544	3,040,782	5,135,932	46,759,920	13,173,697	25,293,873	38,467,570	85,227,490
Segment results (net underwriting income)	1,523,733	1,073,791	2,209,412	780,768	2,026,893	7,614,597	684,798	1,253,668	1,938,466	9,553,063

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

At 30 September 2016

## 6 SEGMENT INFORMATION (continued)

## b) Segmental interim condensed consolidated statement of financial position:

As at 30 September 2016	General risk insurance KD	Life and medical insurance KD	Un-allocated KD	Total KD
Total assets	191,923,763	102,391,785	71,568,102	365,883,650
Total liabilities	149,911,051	86,254,587	17,957,988	254,123,627
As at 31 December 2015 (Audited)	General risk insurance KD	Life and medical insurance KD	Un-allocated KD	Total KD
Total assets	221,349,921	85,780,172	61,294,364	368,424,457
Total liabilities	158,288,901	68,629,421	30,496,213	257,414,535
As at 30 September 2015	General risk insurance KD	Life and medical insurance KD	Un-allocated KD	Total KD
Total assets	223,595,306	92,846,443	65,292,041	381,733,790
Total liabilities	158,554,586	79,113,453	36,506,716	274,174,755

## 7 RELATED PARTY TRANSACTIONS

Related parties represent associated companies, major shareholders, directors and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Parent Company's management.

Transactions with related parties included in the interim condensed consolidated statement of income are as follows:

,	9 months ended 30 September 2016		9 months ended 30 September 2015	
	Premiums	Claims	Premiums	Claims
	KD	KD	KD	KD
Directors and key management personnel	234,457	25,405	222,322	46,657
Other related parties	2,895,716	583,292	3,424,673	232,833
	3,130,173	608,697	3,646,995	279,490

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

At 30 September 2016

## 7 RELATED PARTY TRANSACTIONS (continued)

Balances with related parties included in the interim condensed consolidated statement of financial position are as follows:

	30 Septer	nber 2016	(Audited) 31 December 2015		30 September 2015	
	Amounts owed by related parties KD	Amounts owed to related parties KD	Amounts owed by related parties KD	Amounts owed to related parties KD	Amounts owed by related parties KD	Amounts owed to related parties KD
Directors and key management personnel	200,299	20,752	129.831	24.719	120,043	
Other related parties	894,286	1,519,728	691,672	1,656,731	1,073,735	1,232,611
	1,094,585	1,540,480	821,503	1,681,450	1,193,778	1,232,611

The Group has also engaged with related parties in its investment activities as follows:

- a) The Group holds certain deposits and call accounts with a related party financial institution amounting to KD 5,539,216 (31 December 2015: KD 7,619,836 and 30 September 2015: KD 24,948,590). The Group also holds bonds issued by a major shareholder and other related companies amounting to KD 12,698,172 (31 December 2015: KD 10,979,621 and 30 September 2015: KD 10,714,311).
- b) Included under other assets an amount of KD 1,402,689 (31 December 2015: KD 1,402,689 and 30 September 2015: KD 1,402,689) which represents loan granted to an entity under common control. This loan is interest free and repayable on demand.

## Compensation of key management personnel is as follows:

	9 months ended 3	9 months ended 30 September		
	2016	2015		
	KD	$K\!D$		
Salaries and other short-term benefits Employees' end of service benefits	702,797	589,821		
	107,726	160,981		
	810,523	750,802		

## 8 CONTINGENT LIABILITIES

At 30 September 2016, the Group was contingently liable in respect of letters of guarantees and other guarantees amounting to KD 15,701,465 (31 December 2015: KD 9,556,897 and 30 September 2015: KD 8,265,971).

## 9 FAIR VALUE OF FINANCIAL INSTRUMENTS

Financial instruments comprise of financial assets and financial liabilities.

Financial assets consist of investments held to maturity, debt securities (loans), investments available for sale, investments carried at fair value through income statement, loans secured by life insurance policies, premiums and insurance balances receivable, reinsurance on outstanding claims, time deposits, bank balances and short term deposits. Financial liabilities consist of bank overdrafts, insurance payable and certain other liabilities.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

At 30 September 2016

## 9 FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

The fair values of financial instruments, with the exception of certain available for sale investments carried at cost, are not materially different from their carrying values. The Group uses the following hierarchy for determining and disclosing the fair values of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in an active market for identical assets and liabilities.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and

Level 3: other techniques which use inputs which have a significant effect on the recorded fair value are not based on observable market data.

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

	Fair			
30 September 2016	Level 1 KD	Level 2 KD	Level 3 KD	Total fair value KD
Investments available for sale:				
Quoted equity securities	12,552,355	9 <b>-</b>	_	12,552,355
Unquoted equity securities	- · · · · · · · · · · · · · · · · · · ·		3,957,963	3,957,963
Unquoted managed funds	-	37,686	68,254	105,940
Investments carried at fair value through income statements:				
Held for trading: Quoted securities	12,387,746	-	-	12,387,746
Designated upon initial recognition:				
Managed funds of quoted securities	12,584,599	-	-	12,584,599
Total	37,524,700	37,686	4,026,217	41,588,603

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

At 30 September 2016

## 9 FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

	Fair			
	Level 1	Level 2	Level 3	– Total fair value
31 December 2015 (Audited)	KD	KD	$K\!D$	KD
Investments available for sale:				
Quoted equity securities	17,525,235	-	-	17,525,235
Unquoted equity securities	-		4,019,187	4,019,187
Unquoted managed funds	-	37,932	126,534	164,466
Investments carried at fair value through income statements:				
Held for trading: Quoted securities	11,538,502	1.5		11,538,502
Designated upon initial recognition:  Managed funds of quoted securities	14,326,324	-	-	14,326,324
Total	43,390,061	37,932	4,145,721	47,573,714
	Fair Level I	value measurer Level 2	ment using Level 3	Total fair value
30 September 2015	KD	KD	KD	KD
Financial instruments: Investments available for sale: Quoted equity securities Unquoted equity securities Unquoted managed funds	23,400,556	-	4,367,461 164,355	23,400,556 4,367,461 164,355
Investments carried at fair value through income statements:  Held for trading:  Quoted securities	6,750,724	_	-	6,750,724
Designated upon initial recognition: Managed funds of quoted securities	12,757,250	<del>-</del>		12,757,250
Total	42,908,530		4,531,816	47,440,346
				-

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

At 30 September 2016

## 9 FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

The following table shows a reconciliation of the opening and closing amount of level 3 financial assets which are recorded at fair value.

Financial assets available for sale:	At 1 January 2016 KD	Gain on Sale KD	Loss recorde in the consolidate statement oj comprehensi income KD	d Net f purchase.	30 Sep.	tember 16
Unquoted equity securities Unquoted managed funds	4,019,187 126,534	-	(61,224) (2,006)			7,963 8,254
	4,145,721	-	(63,230)	(56,27	(56,274) 4,026,21	
Financial assets available for sale: Unquoted equity securities Unquoted managed funds	At I January 2015 KD  4,364,196 163,377  4,527,573	Transfer from Level 3 to Level 2 KD  (37,932)  (37,932)		Gain recorded in the consolidated statement of comprehensive income KD  155,490 1,089  156,579	Net purchases and disposals KD  (310,777) - (310,777)	At 31 December 2015 KD 4,019,187 126,534 4,145,721
Financial assets available for sale: Unquoted equity Securities Unquoted managed funds	At 1 January 2015 KD 4,364,196 163,377	Gain on sale KD - -	Gain recorde in the consolidates statement of comprehensiv income KD	d Net f purchases	30 Sept 201 KI 4,36	tember 15
	4,527,573		4,243	-	4,53	1,816

During the period ended 30 September 2016, there were no transfers between hierarchies.

The calculation of fair value of level 3 financial instruments is not materially sensitive to changes in assumptions.